



Guardian's Dental Network is Big and Growing!

- **Guardian's DentalGuard Preferred network is #1 in the New York Metro area**
More individual dentists participate in Guardian's network than any other national network in New York
- **Guardian's DentalGuard Preferred network in the New York Metro area is growing fast**
Guardian is serious about recruiting and expanding the DentalGuard Preferred network. DentalGuard Preferred has welcomed 11% or 526 more dentists into the network since January 2007. (As of July 31, 2007)
- **Guardian's network includes 5,289 unique dentists in the New York Metro area**
What's so important about "unique dentists"? "Unique dentists" is a true count of participating dentists; many networks report only provider locations or access points, which count the same dentist multiple times if a dentist practices in multiple offices.
- **With over 55,000 dentists, Guardian has the 2nd largest network nationally and we're growing fast**
For businesses with multiple locations and plan members who travel often or have dependents in out of state schools, network access across the country can be a valuable feature.

How does Guardian stack up against the competition in the New York Metro area?*

	Unique Dentists ¹	Provider Locations ²
Guardian	5,289	7,338
Delta	5,258	7,163
Aetna	4,950	6,733
MetLife	4,605	6,212
Assurant Premier	4,571	6,058
CIGNA	4,326	5,599
Ameritas	4,154	5,432
DenteMax	3,513	4,365
UCCI Adv	2,891	3,571
Humana	2,325	2,759

¹Unique dentists = individual dentists who participate in the network

²Provider locations = number of offices in which participating dentists provide services

The areas reflected in the numbers above include zip codes from 10000 – 11999.

*Source: The Ignition Group, LLC. July 2007. The Ignition Group makes no warranty, to any recipient of this data, regarding the data contained herein, including any express or implied warranty of merchantability, fitness for a particular purpose, satisfactory quality, accuracy, and non-infringement of third party rights. The Ignition Group also specifically disclaims any warranties regarding the performance of the data and the results that will be obtained by using the data.

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