



May 4, 2007

Health Net Broker Bonus Program

The 2007 Broker Bonus Program is effective through January 1, 2008 on large group (51+) business. This program is designed to offer incentive opportunities for outstanding new sales production and retention of Health Net business. Please contact your Health Net Account Executive or Account Manager for additional information on the 2007 Broker Bonus Program.

[Click here](#) to view the 2007 Broker Bonus Program.

Health Net Medicare Programs Commission and Bonus Schedule

The Health Net Medicare Programs Commission and Bonus Schedules for New York and Connecticut are effective January 1, 2007 through December 31, 2007. These programs offer rewards for production of group Medicare business and direct pay members.

[Click here](#) to view the 2007 Health Net Medicare Programs Commission and Bonus Schedule for Connecticut.

[Click here](#) to view the 2007 Health Net Medicare Programs Commission and Bonus Schedule for New York.

For Brokers only: The purpose of this newsletter is to provide information about industry trends and Health Net news of general interest. Information about products, offerings, service, or benefits is illustrative and general in description, and is not intended to be relied on as complete information. Please contact your Health Net sales representative for more detail about specific products or services. While every attempt is made to ensure the accuracy of the information provided, Health Net does not warranty the accuracy of the information.

 Health Net of the Northeast, Inc.
One Far Mill Crossing
Shelton, Connecticut 06484
(800) 848-4747
www.healthnet.com

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