

Commission & Bonus

HMO & POS Commission is 4%



GHI 1st Year Commission	EPO 5%
	PPO 4.5%
HIP Select 1st Year Commission	EPO 6%
	PPO 6%
Perfect Health	PPO 5%

GHI Bonus: \$100 per subscriber with a minimum of 50 subs. Business must be written from 1/1/07-12/31/07 and enforce 3/31/08.

All GHI 2-50 business is counted cumulatively.

LIA Health Alliance Bonus Additionally	
Enrolled	Bonus per Enrollee
10-50	\$20
51-100	\$35
101-200	\$40
201+	\$75

*The bonus is paid for groups with effective dates
 from July 1, 2007 through June 15, 2008*

This incentive program pays for POS/PPO/EPO enrollment with HMO enrollment qualifying to meet higher bonus levels. **The highest bonus level achieved at the end of the program year will be paid for all POS/PPO/EPO contracts sold during that period.**

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