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**HEALTH NET**  
HEALTHCARE SOLUTIONS

HCS BASICS • NEWS FOR BROKERS & GENERAL AGENTS

June 5, 2008

## Introducing Our Preferred Portfolio

Our Preferred Portfolio features our most competitive set of plans offering a full spectrum of benefit options to respond to the needs of today's market place. Preferred Portfolio plans will be featured in the Outlook and Charter sections on the [Healthcare Solutions Proposal Generator](#) and [HealthConnect](#) in Connecticut, New York, and New Jersey, and on [BenefitCentral](#) in Connecticut. Preferred plans can be found under the *Outlook* and *Charter* sections on these quoting vendors. All other plans can be found on the *Renewals Only* section.

[Preferred Portfolio for Connecticut](#)

[Preferred Portfolio for New Jersey](#)

[Preferred Portfolio for New York](#)

## Size Matters: Quarterly Sales Contest

We are pleased to introduce a new sales contest for brokers who place their business with Health Net. Sell groups with more members and increase your bonus payment!

To qualify for this bonus, simply sell six groups in the third quarter (July-September 2008 effective dates), including one group of 51 or more employees. You may work directly through Health Net or through a General Agent to qualify for the bonus.

The bonus is \$2,500 or \$15 per member, whichever is greater.

[Click here](#) for more info on the Size Matters Quarterly Sales Contest.

## Health Net Members Can Now Contact Us Toll Free From Over 135 Countries!

Health Net and AT&T have partnered to create toll free telephone access from more than 135 countries to Health Net Member Advocates to provide our members with answers and guidance to questions about health insurance coverage.

[Click here](#) for step-by-step instructions.

## Update in New York: Mammogram Cost Sharing

Effective immediately, in-network mammograms for New York members will be considered preventive care, and

will no longer require members to meet their deductible, or pay any copayments or coinsurance. Mammograms for Connecticut and New Jersey members are already considered preventive care.

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