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HEALTH NET
A Better Decision

HEALTH NET BASICS • NEWS FOR PRODUCERS & EMPLOYERS

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Avoid Quoting Delays: Make Sure Submitted Information is Complete

One of the main causes for delays in the quoting process is incomplete submissions. To avoid unnecessary delays and ensure that the quoting process goes as smoothly as possible for you and your clients, please note the information that is required in order to receive a quote for groups with 51 or more employees:

- Company name, address, city, state, and zip code
- Industry / SIC code
- Effective date for coverage
- Census of Employees – Excel format to include:
 - Date of Birth (DOB)
 - Gender
 - Coverage status (benefit employee is currently enrolled in)
 - Tier (ie; single, family)
 - Employee Residential Zip code
 - COBRA participants
 - Waivers
 - Spousal waivers
 - Non-eligible employees
 - Retirees -Pre 65 and/or Post 65 Retirees
- Current group plan design(s)
- Current and/or renewal rates - any form (renewal rates are mandatory for Outlook qualification)
- Current bill (mandatory for Outlook qualification if renewal is not available)
- Employee contributions for employee and dependents
- Carrier history for past five years
- Claim experience for past 12-24 months (required only for groups with 100 employees or more). For claims in excess of \$25,000 please provide claim amount, diagnosis, prognosis, and whether or not the employee is still covered under the current plan.

Outlook Qualification Criteria

Does your group qualify for an OutlookSM plan? It's easy to find out. Click below to see our qualification criteria for Outlook plans for groups with 51 or more employees.

Outlook Qualification Criteria for [Connecticut](#)

Outlook Qualification Criteria for [New Jersey](#)

Outlook Qualification Criteria for [New York](#)

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