

Sent to you by First National Administrators
The Secrets to Making Money IN the Senior Market
TeleSeminar
For Agents Information Only

After 25 Years of helping brokers with their senior clients, we were able to pinpoint how to be successful in this exploding niche market.

We've decided to blow the lid off the jar and **share with you the secrets** we've learned over the last 2 1/2 decades!

- **Medicare Basics**
- Medicare and Medicare Supplements where they fit and how to sell them
- **Why sell Medicare Supplements?**
- Differences among Plans K & L and F, and F+
- **Things to remember about our Medicare Supplements**
- 3 Reasons why the Senior Market is such a great one!
- **The exploding numbers of Seniors who NEED you!**
- How to utilize the multi-generational cross-marketing approach for [Long Term Care](#), [Medicare Supplements](#) and other products you sell
- **Why referring your clients elsewhere for their (or their parent's) Medicare Supplements is a dumb and costly mistake!**

TeleSeminar Details and Registration

- **Space is limited so you will have to register ASAP Here:** <http://www.lrc-ga.com/signup.html>
- **Date:** Thursday, 09/20/07
- **Time:** 2:00 PM Eastern Time
- The phone number and access codes will be sent to you once you register

Any questions, [email](#) or call us: 1-800-443-5149

More info on [Long Term Care](#), [Medicare Supplements](#) is available by clicking the links.

Check out our new website: <http://www.lrc-ga.com>

Thank you for your continued support, we sincerely appreciate it.

PS. Don't forget to check our web site: <http://www.lrcassoc.com>

Stay up-to-date with product and company news: <http://www.lrcassoc.com/em.html>